October 2012 Quarterly Report

Desert Area Past Six Months of Sales by City(as reported in the Desert Area Multiple Listing Service)

La Quinta 734 sales +239 Pending Sales. 62 sales over 1 million with the highest sale of $7,375,000 at The Madison Club

Indian Wells 132 sales +28 Pending Sales. 38 sales over 1 million with the highest sale of $3,500,000 at The Vintage Club

Palm Desert 741 sales +220 Pending Sales 14 sales over 1 million with the highest sale of $3,250,000 at Big Horn

Rancho Mirage 440 sales +101 Pending Sales 29 sales over 1 million with the highest sale of $3,398,000 at Clancy Lane

Featured La Quinta Communities Sales Data

Andalusia 4 homes on the market with the lowest priced at $1,300,000 and the highest priced at $2,297,000. There have been 3 sales in the last six months with an average price per sq ft of $323

The Citrus 29 homes on the market with the lowest priced at $539,000 and the highest priced at $2,495,000. There have been 22 sales in the last six months with an average price per sq ft of $226

The Hideaway 15 homes on the market with the lowest priced at $1,395,000 and the highest priced at $6,995,000. There have been 13 sales in the last six months + 4 pending sales. The average price per sq ft was $419.

Mountain View CC 18 homes on the market with the lowest priced at $495,000 and the highest priced at $1,399,000. There have been 19 sales in the last six months with an average price per sq ft of $233

The Tradition 18 homes on the market with the lowest priced at $1,875,000 and the highest priced at $7,999,000. There have been 7 sales in the last six months. The average price per sq ft was $423. The highest home sold for $4,400,000

Rancho La Quinta 43 homes on the market with the lowest priced at $399,000 and the highest priced at $1,950,000. There have been 43 sales in the past six months with the lowest priced sold at $375,000 and the highest priced at $1,550,000. Average price per sq ft was $261.

PGA West 107 homes on the market with the lowest priced at $198,000 and the highest priced at $2,145,000. There have been 112 sales in the last six months with 19 pending sales. The average price per sq ft is $189. There have been 9 sales over $1,000,000.

Other Desert Community Sales Facts

Duna La Quinta 5 sales at $137 per sq ft. there are 8 homes on the market ranging from $289-656,000

La Quinta Fairways 9 sales+1 pending Average price per sq ft was $172. There are currently 4 homes on the market ranging from $354-690,000

Hidden Canyon 3 sales+4 pending Average price per sq ft was $181. There are 6 homes on the market ranging from $550-890,000

Painted Cove 1 sale Average price per sq ft was $204. Only 1 home on the market

Heritage Palms CC 28 sales+7 pending Average price per sq ft was $163. There are currently 19 homes on the market ranging from $269,000-685,000

Desert Falls CC 35 sales+8 pending Average price per sq ft was $153. There are 38 on the market ranging from $185-425,000

The Springs CC 33 sales+4 pending Average price per sq ft was $125. There are currently 33 on the market ranging from $335-825,000

Toscana CC 13 sales+1 pending Average price per sq ft was $400. The highest price sold was $2,900,000. There are currently 13 on the market ranging from $1,097,000-5990,000

Indian Wells CC 30 sales+9 pending Average price per sq ft was $254. The highest price sold was $2,400,00. There are currently 41 on the market ranging from $389,000-$4,700,000.

Big Horn 8 sales with an Average price per sq ft was $468. The highest price sold was $3,250,000. There are currently 20 on the market ranging from $989,000-$7,995,000

Indian Ridge CC 33 sales+12 pending Average price per sq ft was $230. The highest price sold was $1,330,000. There are currently 46 homes on the market ranging from $359,000-$2,440,000

Mission Hills CC 58 sales+17 pending Average price per sq ft was $154. The the highest price sold was $1,550,000. There are currently 55 homes on the market ranging from $94,000-$2,650,000